Coordinated Transportation Services within the Brokerage Model
Topics

1. Florida’s Coordinated Transportation Program
2. How TMS Works Within the Florida Program
3. Iowa’s Coordinated Transportation Program
4. TMS’s Goals for Iowa
5. Future of Medicaid and Promoting Coordination
Florida’s Coordinated Transportation Program

- STP
- Florida FCTD
- MPO
- Consumer
- CTC
- LCB

[Diagram showing the interconnectedness of various transportation entities and the consumer in Florida's transportation program]
AHCA agreed to contract with the FCTD to fully manage and administer the Medicaid NET Program.

The CTD gives first right of refusal to the CTC’s. 57 of 67 county CTC’s have agreed to provide Medicaid NET Services.

10 CTCs declined to participate. CTD procured for alternative providers, called the STP. TMS is the STP in 5 of the 10 counties.
How TMS Works Within the Florida Program

- Regular communication with CTCs
- Attend Local Coordinating Board meetings
- President sits on Coordinated Plan Committees
- Sign “Coordination Agreements” with CTCs
- Software has bus routes fully integrated
- Purchase bus passes
- Assist with transit route planning (see next page)
Duval County Medicaid

TMS provided Medicaid trip origin and destination data to the Jacksonville Transit Authority to assist with route planning.
Iowa’s Coordinated Program

- **Chapter 324A**: Requires that all agencies spending public funds for the provision of passenger transportation services, must coordinate or consolidate that funding and the services with the public transit system in their area.

- **ITCC**: Made up of 16 different organizations, including DOT (serves as Chair), the Dept. of Human Services (where IME is housed), and other state and local agencies.

- **State Agencies**: Meet quarterly as a member of the ITCC. IME placed language in their Medicaid Broker bid that the broker must contact and attempt to arrange services with the local coordinating entities.

- **Public Transit Systems**: 35 different small urban, large urban and regional transit systems. They are to coordinate services and provide essential transportation services to those who need them.
TMS Goals for Iowa

- Pre-Bid Tasks Accomplished by TMS:
  - Hired two local Iowans
  - Contacted the ITCC Chairperson
  - Held two local meetings and one webinar
    - Provider Meeting
    - Stakeholder Meeting
  - Solicited Letters of Intent from all 35 public transit agencies
TMS Goals for Iowa

- Post-Award Tasks Currently Being Conducted by TMS:
  - Attended Statewide Coordination Conference
  - Soliciting Agreements with all 35 public transit agencies
  - Requesting to Present at an ITCC meeting
  - Attend ITCC meetings
  - Work with Mobility Managers/Attend Meetings
Future of Medicaid

National Health Care Reform
Future of Medicaid

National Health Care Reform

133%  
30 million  
2014 & 2020  
20 States
Future of Medicaid

- ALL individuals with 133% of the FPL will now be Medicaid Eligible.
- 30 Million more “Medicaid Eligibles” nationwide
- 2014: Law goes into effect, Feds will pay 100% of all “newly eligible” Medicaid recipients
- 2020: Federal share drops to 90%
- “Benchmark” plans must provide transportation
- 20 States have filed a law suit
Future of Medicaid

- States spent $3 billion on Medicaid NET in 2006
- 38 have brokerage arrangements
- All options on the table to save $$
- Brokering Medicaid NET will be an option
  - Through a state/local procurement process?
  - Through HMO’s?
Promoting Coordination with Medicaid Agencies

- Medicaid is the largest payer of human service transportation
- Invite them to the table
- Keep them informed of your program and how you can help them
- If they put out a broker bid, request coordination language
Working With Medicaid Brokers

- Respond to their inquiries
- Be willing to negotiate
- Understand that the broker has responded to a bid and may be tied to certain service provisions
- If you have local cost savings options, let them know about it